CSC Offeror-Specific Questions and Answers

Sequential Number	Req. for Cost Proposals Section or Pricing Table Number	"General" or "Offeror-Specific"	Offeror's Question and State Response
C-42	3 Basis of Estimates	Offeror Specific	In the last paragraph of the State's August 18th letter, there was a comment regarding RetroDUR that seemed to be CSC specific ("The State is not interested in the proposed academic detailing (face-to-face) for RetroDUR. The Offeror should price the requirements as stated"). We were puzzled by this comment. CSC is planning on using its expertise and its partner's expertise in fulfilling RetroDUR requirements. Will the State please provide the reference where they thought that CSC was requesting a face to face? Response: On page D.2-24 of the Supplement, the Proposal states, "Once the topic and materials are approved, the Clinical Pharmacist will oversee the Provider Representatives' development of a plan to efficiently visit the targeted providers. A letter will be sent to the provider introducing the program and its goals and alerting the provider that they will be contacted by a Team CSC Pharmacy Provider Representative who will make an appointment to visit and discuss a clinical topic related to their provision of services to North Carolina Medicaid recipients This letter will be followed with a call by the Academic Detailing Program Scheduler to make an appointment for the visit." The State is not interested in the Team CSC Provider Representatives making face-to-face visits with targeted providers.